

apex3 is a results-oriented and highly flexible management consulting firm that works hand-in-hand with businesses to solve their toughest challenges. Our organization is built upon successful relationships and delivering on shared commitments. We have extensive line operating experience and have sat behind the same desks and faced the same complex problems as our clients—we're not a band of 'consultants'. We pride ourselves on our ability to outmaneuver the impossible and we have the track record to prove it.



SERVICES

due diligence

Gather critical information quickly for decisioning—buy or sell, invest or scale back, hire or fire, or simply help an executive get a read on his or her organization.

- Typically Short Duration
- Practical and Affordable
- Excellent ROI

m&a / carve out

Manage the details of mergers and carve out divestitures. We speak the language of M&A professionals and work effectively as a member of the larger team.

- Business/IT Integration
- Terms Scoping/Negotiation
- Change Management
- Transition Cost Management

business operations

Discover root causes of inefficiencies and work hands-on with client resources to create actionable solutions.

- Situation Analysis
- Roadmap Development
- Focused Implementation Scope
- Benefits Realization

p m o 3

Provision of experienced project management executives to maximize value of project investments.

- Large or Small Projects
- Business Transformation
- IT Transformation
- Merger Integration

cost optimization

Strategically eliminate costs to capture improved operations, less hierarchy and more accomplishment.

- Cost Structures Analysis
- Target Establishment
- Execute Optimization Plan
- Results Measurement
- Controls Implementation

interim cxo

During search for full-time executive replacement place a C-level executive in a key role who:

- Is Experienced
- Fits the Role
- Is Immediately Impactful
- Contributes to Replacement Search

it effectiveness

Understand how your IT investments are performing and identify improvement opportunities.

- Investment Assessment
- Insourcing / Outsourcing Strategy
- Opportunity Identification
- Technology Implementation

sourcing strategy

Select the right vendor and the best value to achieve your organization's sourcing objectives.

- Decisioning Scorecard
- Source Value Identification
- Vendor Management
- ROI Analysis

PARTNERS



JEFF BOSTON | 29 years of experience in business leadership, primarily dealing with architecting and leading complex business change. He has worked with numerous prominent organizations; at all levels, and on both sides—being fully accountable for results from a consulting perspective, as well as holding key leadership positions in industry.



MICHAEL MOFFITT | A business and IT consultant with 20 years experience across various industries and sectors. His expertise centers on custom and package software implementation and ongoing business and systems operations. He has led multiple system integration, application development, application operations, and IT service outsourcing projects.



MARK DAVISON | Over 25 years experience as an IT executive and consultant. He specializes in complex project management, outsourcing and vendor management. Mark has served effectively as Interim CIO for many of our clients and led numerous successful complex business transformations.



IMPOSSIBLE
REVENUE
OUTMANEUVER



"Apex" is a well known term used in many forms of racing. The apex is that one point in a turn which, when taken correctly, is the optimal and swiftest path. Just like a race car approaching the toughest turns, our organization helps companies set up for proper navigation of a turn, hit the apex and strongly accelerate from there. The "3" refers to the three founding Partners, who have worked together for several years.